



## PRESENTACIÓN

### Breve descripción:

The general objective of this course is to deepen understanding of individual behaviour within organisations, considering variables at the individual, group and organisational levels.

At the individual level, we will delve into key elements of personal development: understanding one's own temperament, developing personal skills, motives and motivations, integrating personal and professional development, decision-making and personal meaning and purpose at work.

At the group level, we will study the group and the team, the process of building interpersonal trust, and keys to creating a high-performance team that combines results generation with high levels of unity among its members.

At the organisational level, we will analyse change management and the different elements to consider for an organisational transformation process.

- **Titulación:** Bachelor's in Business Administration. Bachelor's in Economics.
- **Módulo/Materia:** Economics and Business/Economics and Enterprise
- **ECTS:** 3
- **Curso, semestre:** 4th year, eighth semester
- **Carácter:** Compulsory
- **Profesorado:** Professor James Lockhart and Dr. Álvaro Lleó
- **Idioma:** English
- **Aula, Horario:** [Class Schedule Link](#)

## RESULTADOS DE APRENDIZAJE (Competencias)

CG4: Reason independently and critically on topics relevant to economics and/or business.

## PROGRAMA

### Learning Outcomes

- Teach key concepts for organisational behaviour.
- Provide students with models that allow them to understand the complex world of human relationships in organisations.
- Cause students to believe in human potential.
- Generate student interest in continuing their education in organisational behavior.
- Develop key competencies to enhance personal development and trust relationships.
- Develop the ability to make informed decisions.

### Course Objectives



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## You will:

- Understand **behavioural dynamics** of leadership and groups to gain insight into managing team processes.
- Build greater **self-awareness** of your leadership style through practical tools to enhance your capability to lead relationships and teams.
- Develop a **broader repertoire of approaches** to more effectively collaborate with, motivate and guide others in complex group settings.
- Learn actionable frameworks and methodologies to accelerate your continuous **personal and professional growth**, elevate communication and drive results.
- Gain **analytical approaches** to leadership for navigating ambiguity and solving multifaceted challenges.
- **Apply learnings** to a personalised leadership development plan outlining tangible actions for improvement.

## Content and Concepts:

- Introduction and Personal Journey Map
- Personhood, Self-awareness, Environmental and Social Characteristics
- Professional Credibility Ladder and Credibility Predictors
- Virtues, Values and Character Strengths
- Groups, Teams, the Value of Teams and High Performing Teams
- Team Dysfunctions
- Stages of Team Development
- Team Behaviours (FIRO-B)
- Change, Communication and Diversity
- Inclusion, Relational Sensitivity and Attentiveness to Diversity
- Intercultural Capability
- Reflective Writing and Journaling Critical Incidents
- Coaching
- Feedback

## ACTIVIDADES FORMATIVAS

The total average time that a student should dedicate to the course would be **75 hours** distributed as follows.

- Lectures with theoretical explanations, case analyses, classroom exercises and simulations: **30 hours.**
- Personal and teamwork: **45 hours.**

## EVALUACIÓN

CONVOCATORIA ORDINARIA



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- Attendance and relevant participation in class (15%)
- Preparation work for sessions (15%)
- Final group project (20%)
- Exam with theory and a practical case (50%). Passing the exam is necessary to pass the course

## CONVOCATORIA EXTRAORDINARIA

- Exam with theory and a case study (100%).

## HORARIOS DE ATENCIÓN

Professor James Lockhart ([jlockhart@unav.es](mailto:lockhart@unav.es))

- Despacho..... Edificio. Planta .....
- Horario de tutoría: By appointment

## BIBLIOGRAFÍA Y RECURSOS

James Lockhart will provide required and optional recommended readings, videos, journal reflections and assignments at the end of each session to support your learning. The following are references and resources which students will find useful to supplement their study.

### 1.1. Organisational Behaviour References (*bold denotes a resource popularly used at top business schools globally*):

- Balch, Oliver. Tech and generational changes increase urgency of upskilling. Financial Times Special Report, 3 June 2024. <https://www.ft.com/content/c8d27903-119b-4456-9694-8781fd6fe46f>
- Bucy, Michael, Bill Schaninger, Kate VanAkin and Brooke Weddle, a partner in the Washington, DC, office. Losing from day one: Why even successful transformations fall short. *McKinsey and Company*, 2021 December 7. <https://www.mckinsey.com/capabilities/people-and-organizational-performance/our-insights/successful-transformations>
- Constantinides, Marios, Himanshu Verma, Shadan Sadeghian and Abdallah El Ali. The Future of Work is Blended, Not Hybrid. *Cornell University, arXiv*, 17 April 2025. <https://arxiv.org/abs/2504.13330?>
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- *Feedspot*. 10 Best Organizational Behavior Podcasts, 17 August 2025. Deep dives into foundational and contemporary OB theories and ideas: [https://podcast.feedspot.com/organizational\\_behavior\\_podcasts/](https://podcast.feedspot.com/organizational_behavior_podcasts/)
- Forbes Expert Panel. 13 Strategies for Breaking Down Silos and Boosting Interdepartmental Communication. *Forbes Business Council*, 2023 March 10. <https://www.forbes.com/sites/forbesbusinesscouncil/2023/03/10/13-strategies-for-breaking-down-silos-and-boosting-interdepartmental-communication/?sh=705640c8722d>
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- *Harvard Business Impact*. HBR's Video Library includes explainer videos, case study discussions and leadership whiteboard sessions. [https://hbsp.harvard.edu/videos/?icid=top\\_nav&utm=](https://hbsp.harvard.edu/videos/?icid=top_nav&utm=)
- Hardwick, Jennifer. Multi-generational workforce: what every business needs to know. FT Longitude blog, 25 July 2025. <https://longitude.ft.com/blog/multi-generational-workforce-what-every-business-needs-to-know/>
- *HBR IdeaCast*. A weekly podcast featuring the leading thinkers in business and management. <https://hbr.org/2018/01/podcast-ideacast>
- Hoppe, Michael H. Culture and Leader Effectiveness: *The GLOBE Study*. 2007 September 18. <http://www.nli.org/uploads/2/9/4/1/29412281/globesummary-by-michael-h-hoppe.pdf>
- House, Robert J., Peter W. Dorfman, Mansour Javidan, Paul J. Hanges, Mary Sully de Luque. Strategic Leadership Across Cultures: *GLOBE Study of CEO Leadership Behavior and Effectiveness in 24 Countries*. SAGE Publications, Ltd, 2014.
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- *Masters of Scale* is a business podcast and media brand owned and produced by WaitWhat, the media company founded and led by former TED executives June Cohen and Deron Triff. In 2017, *Masters of Scale* launched as a business and leadership podcast occasionally hosted by Reid Hoffman, the co-founder of LinkedIn and partner at Greylock Partners. *Masters of Scale* aims to “democratize entrepreneurship” and has since extended into multiple podcasts, a learning app (Masters of Scale Courses), a book and events, including the Masters of Scale Summit. <https://mastersofscale.com/about-us/>
- *McKinsey Quarterly*, 1 March 2008. Enduring Ideas: The 7-S Framework. (McKinsey interactive presentation) <https://www.mckinsey.com/capabilities/strategy-and-corporate-finance/our-insights/enduring-ideas-the-7-s-framework>
- *McKinsey Quarterly*, 18 June 2025. A new operating model for a new world. <https://www.mckinsey.com/capabilities/people-and-organizational-performance/our-insights/a-new-operating-model-for-a-new-world?>
- McShane, Steven Lattimore and Mary Ann Von Glinow. *Organizational Behavior: Emerging Knowledge*. *Global Reality ISE*. 10th Edition. London: McGraw Hill Education, 2023.
- Moyo, Siphwe. Organisational Behaviour with Siphwe Moyo. *Apple Podcasts*: The central idea of the Organisational Behaviour with Siphwe Moyo podcast revolves around the notion that work can be enjoyable. It doesn't have to suck. We delve into the influence of different factors on organisational behaviour outcomes, such as employee engagement, organisational commitment, turnover intentions, productivity, effectiveness, and more. Our approach is both entertaining and pragmatic, ensuring a relatable and applicable experience. We have a new episode two times a month.



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- The McKinsey 7-S Model: Definition, Pros and Cons. *Prosci Blog*, Updated 18 April 2025. <https://www.prosci.com/blog/the-mckinsey-7-s-model>
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- What is Psychological Safety? Harvard Business Review video. <https://www.youtube.com/watch?v=GZgmoXOgfig>
- XU Xiong and Ooi Kok Loang. Mediating Role of Employee Turnover Intentions in the Relationship Between Strategic HRM, Organizational Learning Culture, and Job Satisfaction in the Shanghai Technology Sector. *International Journal of Accounting, Finance and Business*, June 2024, Volume 9, Issue 55, pp. 24-40
- Yiqi, Dong and Wan Mohd Nowalid, W.A. The Impact of Organizational Behaviors on Company Goals of Manufacturing Industry in China. *International Journal of Accounting*,



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· Yohn, Denise Lee. Company Culture is Everyone's Responsibility. *Harvard Business Review*, 2021 February 2021. <https://hbr.org/2021/02/company-culture-is-everyones-responsibility>

#### 1.2. Other Organisation Behaviour Resources

Global Leadership and Organisational Behavior Effectiveness (GLOBE Project): *In the early 1990s, late Professor Robert J. House from Wharton School of Business, who was a visiting professor at Gustavson School of Business at the time, conceived the idea of a large-scale international study of cultural, leadership and organisational practices. His host Gustavson's Dr. Ali Dastmalchian, together with his colleague Dr. Mansour Javidan were the first to begin the data collection in the Middle East. Since then, the GLOBE project has expanded to more than 200 researchers from 62 countries and has become one of the largest, most prestigious and most comprehensive studies of its kind in the social sciences.*

· GLOBE Country Map, Culture Groups and Country List: <https://globeproject.com/results#country>

· GLOBE Scholarly Publications: <https://globeproject.com/publications#articles>

· GLOBE Books: <https://globeproject.com/books>

#### Other Resources:

· Global Competence Associates. Global Competence Model™: <https://globallycompetent.com/global-competence-model/>

· OECD. *Preparing Our Youth for an Inclusive and Sustainable World: The OECD PISA global competence framework*. (NB: PISA is the OECD's Programme for International Student Assessment) <https://www.oecd.org/education/Global-competency-for-an-inclusive-world.pdf>

· Hunter, Dr. Bill. Global Competence Amongst Youth is Critical to Achieve Sustainable Development Goals. United Nations Office of the Secretary-General's Envoy on Youth. <https://www.un.org/youthenvoy/2015/07/global-competence-amongst-youth-critical-achieve-sustainable-development-goals/>

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