



PRESENTACIÓN

Breve descripción:

- The subject "Principles of Microeconomics" is the first contact that the undergraduate student has with economic theory. Therefore, it is proposed as the basis that will allow progress in the future in the knowledge and application of Economic Theory, both in the area of Microeconomics and Macroeconomics. Those who follow this course will learn how economists approach the study of the reality that surrounds them, especially the decisions that individuals make and their interaction in the markets. Likewise, you will become familiar with the language and tools of this discipline.

Breve descripción:

- **Titulación:**ADE
- **Módulo/Materia:** GENERAL ECONOMICS/MICROECONOMICS
- **ECTS:**6
- **Curso, semestre:**2025-26, 1st year, 1st semester
- **Carácter:**compulsory
- **Profesorado:** Jose Luis Pinto Prades
- **Email:** jlpinto@unav.es
- **Idioma:**english
- **Aula, Horario:** <https://www.unav.edu/web/facultad-de-ciencias-economicas-y-empresariales/estudiantes/horarios>

RESULTADOS DE APRENDIZAJE (Competencias)

ADE bilingue

BC1 . Students must demonstrate that they possess and understand knowledge in an area of study based on a general secondary school education whose content often comes from advanced textbooks, but also includes cutting-edge knowledge in this field of study.

GC1 . To be familiar with different areas of the theory and/or application of economic analysis.

SC17 . To explain the value generated by an economic activity for each agent involved in it.

ECO bilingue

BC1 . Students must demonstrate that they possess and understand knowledge in an area of study based on a general secondary school education whose content often comes from advanced textbooks, but also includes cutting-edge knowledge in this field of study.

GC1 . To be familiar with different areas of the theory and/or application of economic analysis.



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SC1 . To be familiar with the fundamental concepts and methods of economic theory.

SC3 . To use the concepts, theories and models of economic theory to assess the reality of the economic context.

PROGRAMA

I. Introduction:

Think like economists

Scarcity and opportunity cost

The economy as a social science

II. Market operation.

Demand, Supply and Prices

The Market: Demand and Supply

Balance: price and quantity

Shifts in demand and supply

Market adjustment

Elasticity

Price elasticity of demand and supply

Cross price elasticity: complementary and substitute goods

Income elasticity: normal, necessary, luxury and inferior goods

Economic Regulation

Maximum and minimum prices: results

Taxes and subsidies: impact on the market

The Market and Economic Well-being.

Well-being and efficiency

Consumer and producer surplus

Applications: economic regulation and efficiency

Market failures.

Externalities and Public Goods

Asymmetric information: adverse selection and moral hazard

Correction of market failures

IV. Firm behavior



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Production Costs

The short-term and long-term production function

Fixed and variable costs. Average and marginal costs

The short-term and long-term cost function

Competitive Markets

Profit maximization

Short-term balance

Long-term balance

The monopoly

Barriers to entry and types of monopoly

Introduction to monopoly behavior

Monopoly regulation

Power and market structure

Market power and price discrimination

Introduction to Oligopoly: The Case of the Duopoly and the Prisoner's Dilemma

Introduction to monopolistic competition

IV. Consumer choice

The Consumer Theory.

Utility function and budget constraint

Maximizing profit

Applications and extensions of the Consumer Theory.

Introduction to uncertainty

- Introduction to behavioral economics

ACTIVIDADES FORMATIVAS

Theoretical-practical classes (52 hours)

The course consists of 13 weeks with 4 hours of classes per week (52 hours). During this time, the professor will provide students with the necessary theoretical knowledge to analyze problems and cases. In class, problems and cases related to current economic events will be discussed and solved.

Personal work of the student (95 hours)



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As guidance (and advice), the student's personal work hours should be distributed approximately as follows:

Weekly, the minimum number of work hours is 4. It is expected that each week the student will:

- Read the theory for the following week and complete the exercises provided in the textbook (2 hours)
- Review the theory and problems covered during the week (2 hours)
- The student is responsible for increasing this minimum if deemed necessary.

Preparation for the final exam (30 hours)

Approximately 10 topics will be covered during the course. Adequate preparation for the final exam can be achieved by dedicating around 3 hours to each topic. This requires consistent effort and study throughout the course.

Final exam (3 hours)

- TOTAL: 150 hours.

EVALUACIÓN

CONVOCATORIA ORDINARIA

The final grade for the course will be calculated based on the following components:

- Final exam: 60% of the final grade
- Continuous assessment: 40% of the final grade

Continuous assessment will consist of 10 short tests administered throughout the course. Only the 7 best scores obtained by each student will be counted toward this portion of the grade.

Minimum participation requirement: Students must complete at least 5 tests to be eligible for continuous assessment. Students who complete fewer than 5 tests will be evaluated entirely (100%) on the final exam.

For students who meet the minimum participation requirement:

- Completing between 5 and 6 tests: The continuous assessment portion will be reduced proportionally (equivalent to 40/7 percentage points forfeited for each test below 7).
- Completing 7 or more tests: The 7 best scores will count toward the full 40% continuous assessment grade.

This system allows students to:

- skip up to 3 tests without penalty (if completing at least 7), or
- automatically discard their worst results
- **Minimum requirement:** A minimum grade of 4.0 (out of 10) on the final exam is required to pass the course, regardless of the continuous assessment score.

CONVOCATORIA EXTRAORDINARIA



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- If a student fails the course in December, he or she will have to retake the exam in June. The weight of the final exam in June will be 100%.

HORARIOS DE ATENCIÓN

Tutoring schedule: to be agreed upon by appointment obtained using the Google Calendar appointment system

Venue: Office 2290. Amigos Building. 2nd Floor.

BIBLIOGRAFÍA

There are many suitable manuals for a Principles of Microeconomics course. The recommended one for this subject is: The Coreecon (2024) The Economy 2.0. Microeconomics, Frank, R. H., Bernanke, B. S., Antonovics, K., & Heffetz, O. (2024). *Principles of Economics* (8.^a ed.). McGraw-Hill Education. ISBN: 978-1-266-83343-4 and Colander, D. C. (2025). *Microeconomics* (12.^a ed.). McGraw-Hill Education.